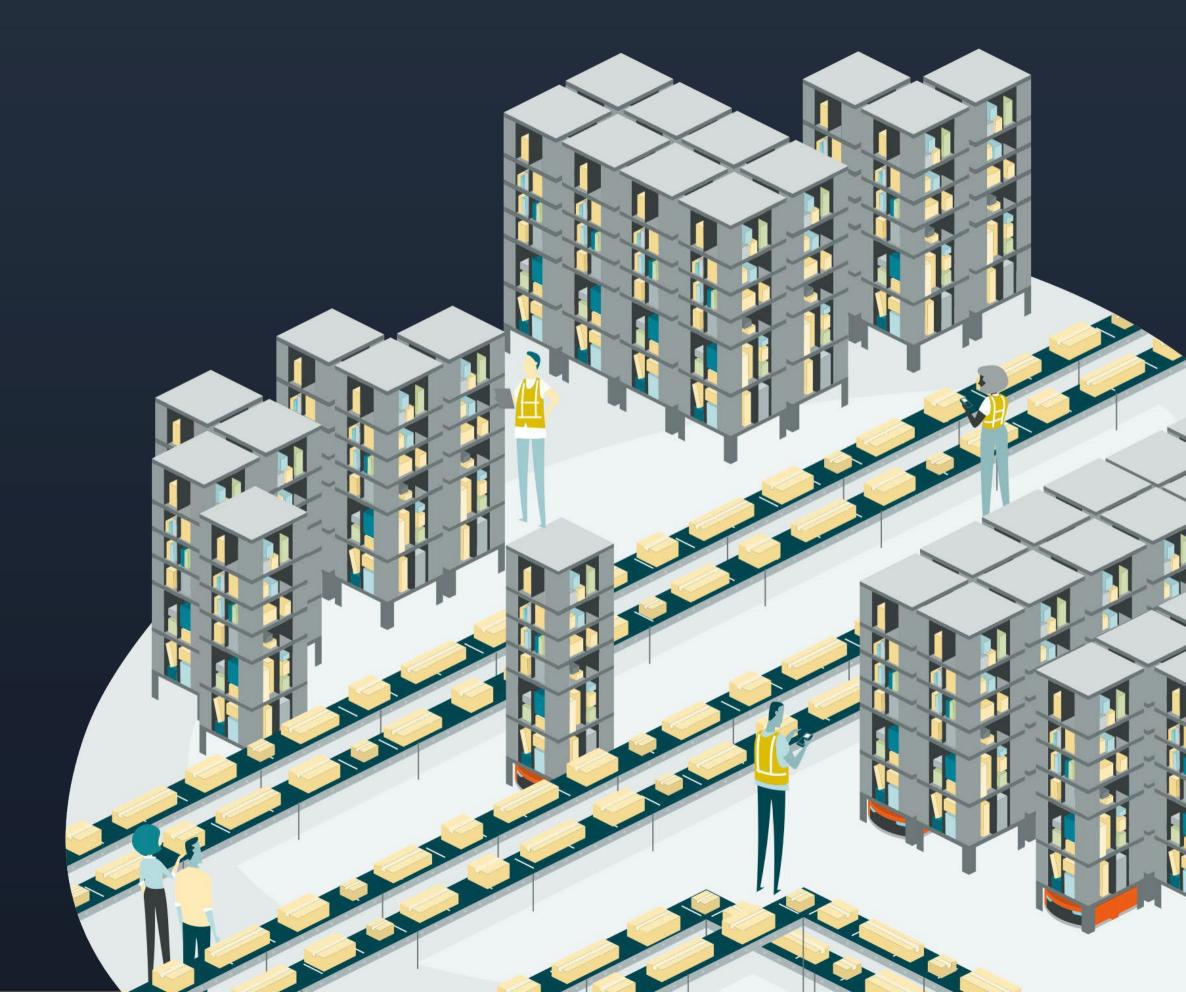


Amazon Seller Registration Guide



AMAZON CONFIDENTIAL

Introduction

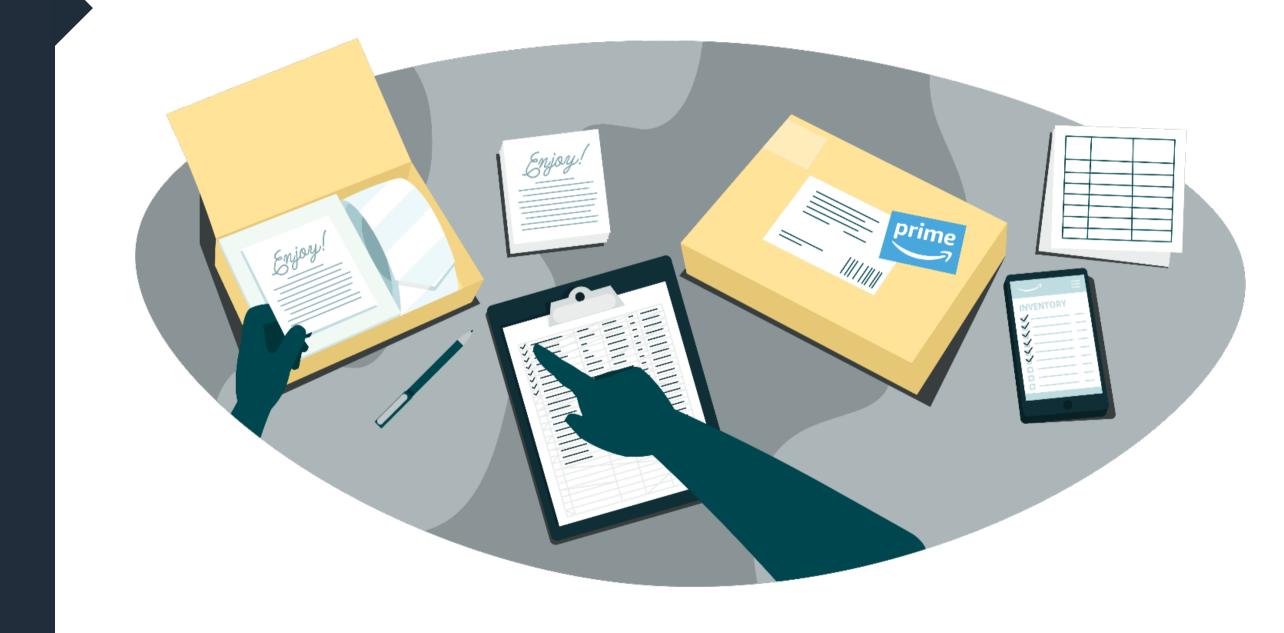
- This document is designed to reduce the inconvenience in the process of registering and creating your Amazon account. In addition, this guide procedure is based on registration of a Professional Seller account.
- Please note that because Amazon constantly updates the site environment for a better seller experience, you may see a slightly different screen than the guide image used in this article. However, because the overall procedure is similar, you can get sufficient help from this material.
- Please note that once completed, <u>each step in the registration process is irreversible</u> and it will no longer be possible to return to the previous step to modify the information. Carefully check the information you fill in and proceed to the next step only once you are sure everything is entered correctly.
- Amazon Global Selling SEA offers a variety of guide emails to sellers who have registered their account. Therefore, we
 encourage you to periodically check the email account you used for your Amazon account, and make sure that any related
 emails from Amazon are not classified as spam.
- In addition to registering your account, more information about Amazon Global Selling can be found on the website.

Directory

Click onto the section where you wish to navigate to

- Types of Amazon Selling Account
- Registering an Amazon Selling Account
- Seller Identification Verification (SIV) Guide
- Amazon Postcard Address Verification (OTP)
- ج Amazon Post Seller Identity Verification
- Amazon Seller Performance Review (SPR)
- →FAQ

Types of Amazon Selling Account





2 Types of Amazon Selling Account

Plans Individual Professional

\$0.99/Item sold

+ additional selling fees

\$39.99/Month

+ additional selling fees

Overview

- · You sell fewer than 40 items a month
- You don't need advanced selling tools or programs
 - You're still deciding what to sell

- You sell more than 40 items a month
- You want access to APIs and more selling reports
 - You want to sell with programs like Launchpad or Handmade
- You want to sell products in restricted categories

For more info on the monthly subscription fee and refund for Professional Selling plan, please refer to this <u>FAQ</u>

Process of Account Registration

Submit the correct documents to verify your identity in this process

Go through <u>Seller</u>
<u>Identification</u>
<u>Verification (SIV)</u>

Key in the Postcard
OTP sent to your
address

Submit additional documents to verify your identity

Go through <u>Seller</u>

<u>Performance Review (SPR)</u> if your account gets suspended

Register for your selling account with Amazon

In-Person
Verification (IPV)
video call

Schedule a video call with an Amazon personnel on your registration page (Seller Central) Update info on Seller Central

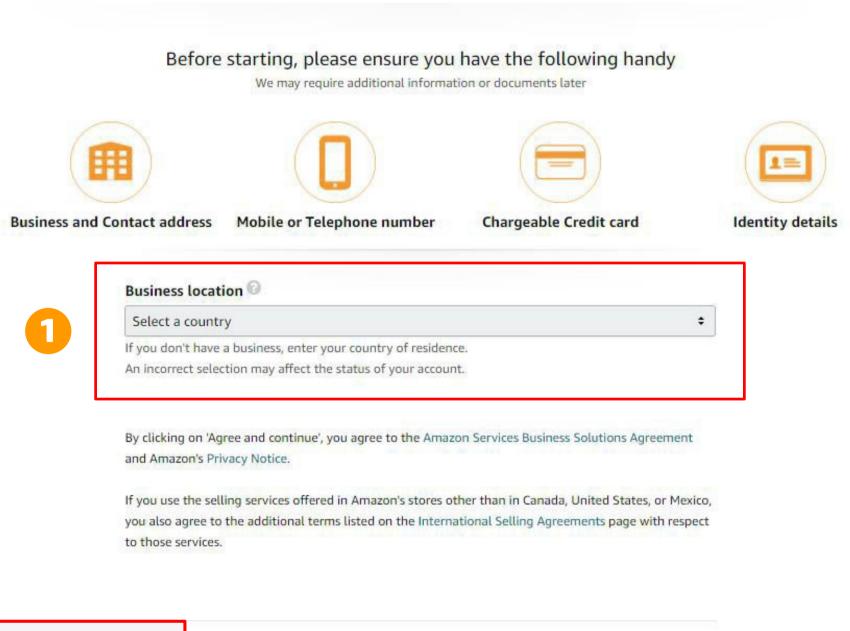
Upon passing SIV, access your account to complete other necessary information: Tax Interview, Deposit Method, Return Method, Update Business Info

Registering an Amazon Selling Account





Step 1:



Get support Agree and continue Rate this page Get support olicies and Agreements English =

Instructions

Select the country in which your business is located

To contact Amazon Seller Support team for any questions regarding the SIV procedure, click on "Get Support" at the bottom of the page

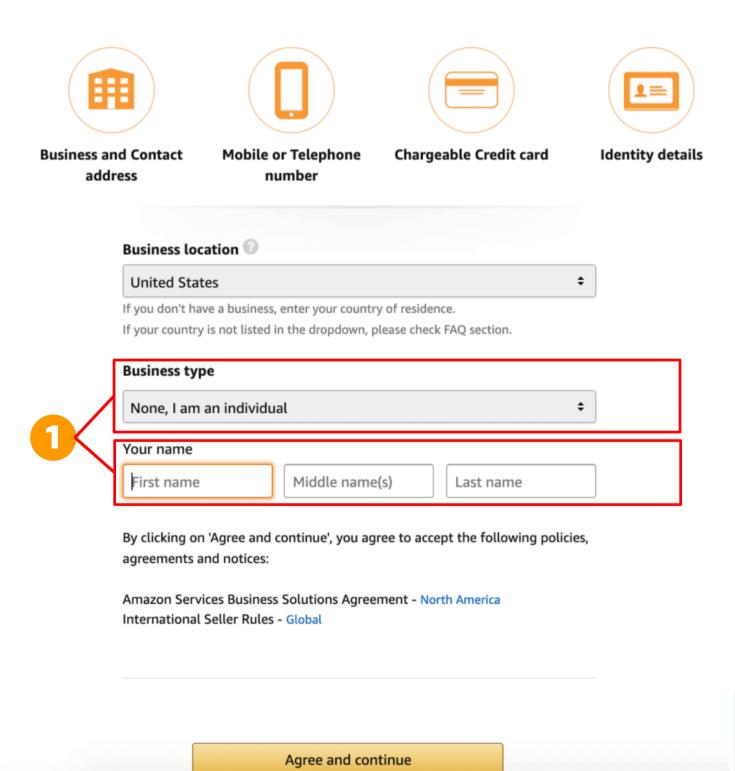
Step 2:

		1=
ess and	Contact address Mobile or Telephone number Chargeable Credit card	Identity de
	Business location ©	
	•	
	If you don't have a business, enter your country of residence.	,
	An incorrect selection may affect the status of your account.	
1 2	Business type Business Name, used to register with your state or federal government	
	✓ I confirm my business location and type are correct, and I understand that this	
	information cannot be changed later.	
	By clicking on 'Agree and continue', you agree to the Amazon Services Business Solutions Agreement	
	and Amazon's Privacy Notice.	
	If you use the selling services offered in Amazon's stores other than in Canada, United States, or Mexico,	
	you also agree to the additional terms listed on the International Selling Agreements page with respect	
	to those services.	

Instructions

- Select your Business Type
 (i.e, State-owned, Publicly-owned,
 Privately-owned, Charity or None, I am an individual)
- Key in the business name you used to register with your government, word-forword

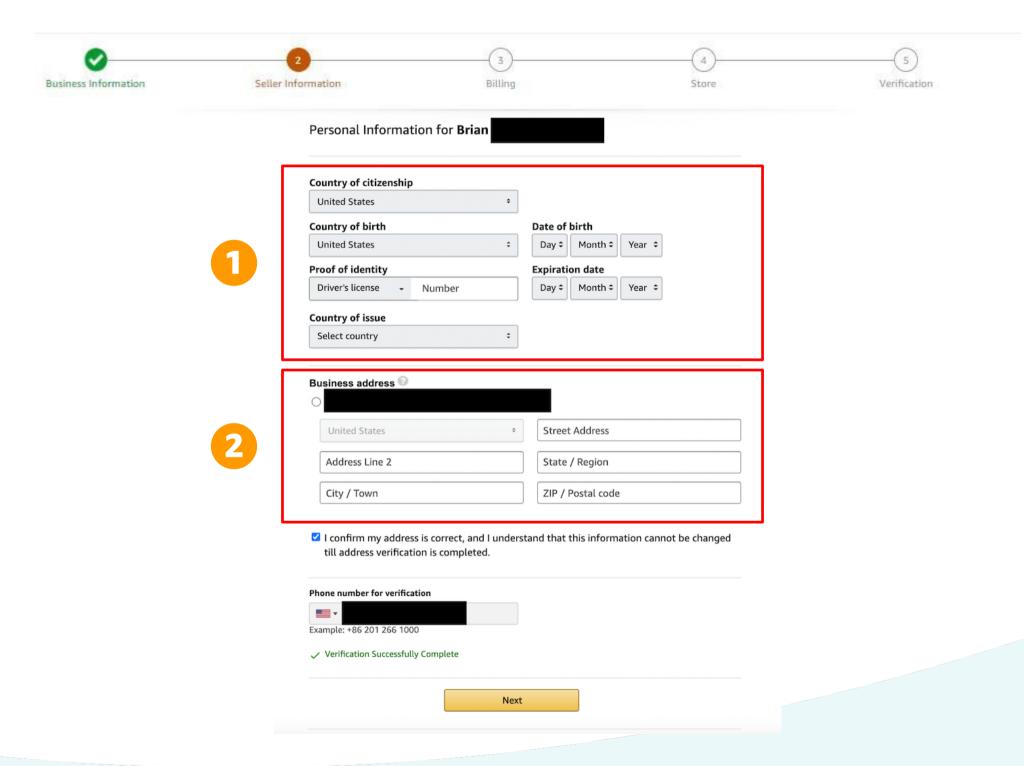
Step 2:



Instructions

If you have selected "None, I am an individual", you will be prompted to enter your First, Middle and Last name

Step 3:



Instructions

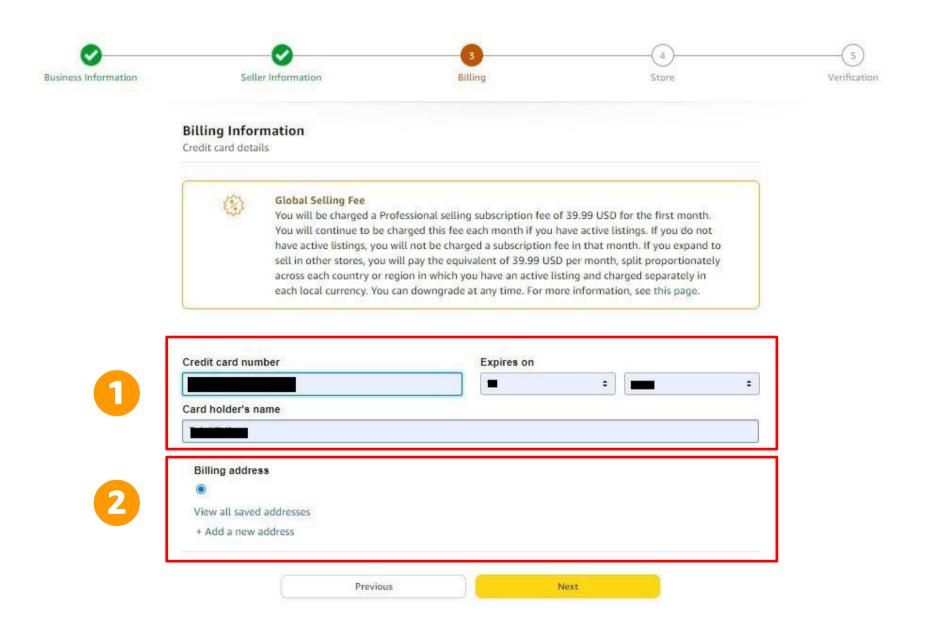
- Ensure that the information entered reflects your personal documents (Passport / Driver's License)
 - Make sure the address you entered is accurate to receive a postcard OTP from
- Amazon. Changes made after successful registering may result in SPR being triggered



NOTE

You will <u>not be able to change your particulars</u> after moving on to the next step. You will only be able to do so when you have successfully completed registration.

Step 4:

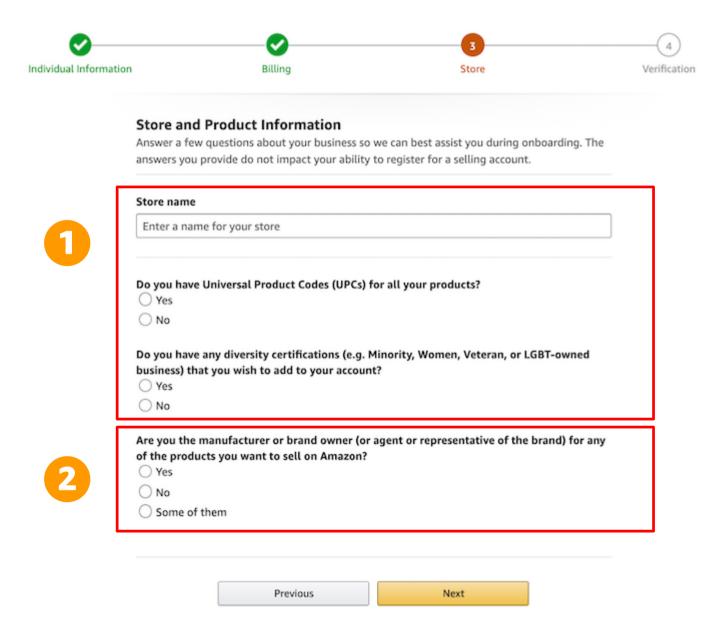


Instructions

Enter your credit card details. The credit card holder does not need to be the same person as the account registrant.

- Ensure that the default address information is the same as the credit card billing address. If not, add a new address.
- If the credit card billing address is not the same as the billing address you entered at the bank, account registration may fail

Step 4:



Instructions

- Enter your store and product information.
 - ? To understand more about UPC/EANs, click here
- If you click 'Yes' or 'Some of them' for this question, you'll be asked: Do you own a government-registered trademark for the branded products you want to sell on Amazon?

Amazon
Seller
Identity
Verification
(SIV) Guide

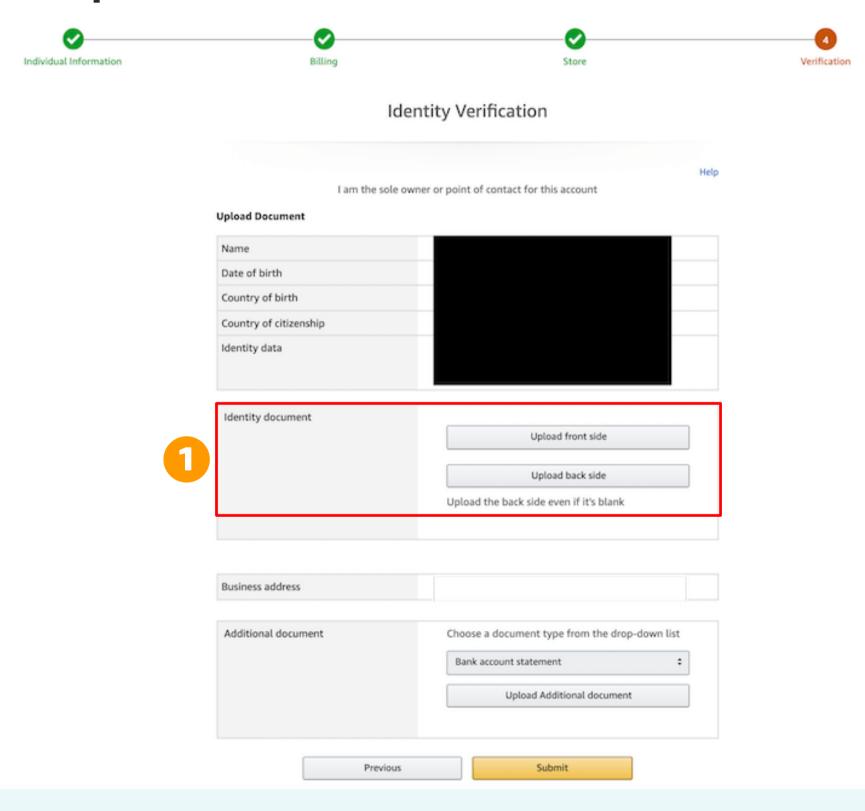




Prepare the necessary documents for SIV

- 1. Identity proof, color scanned copy of one of the following:
- Passport (including the page with your signature). See valid examples here
- Driver's license
- 2. Additional proof, color scanned copy of one of the following:
- Bank/ Credit Card / Payoneer Statement issued within the past 90 days

Step 5:



Instructions

Upload a **government-issued identity document** you selected for verification

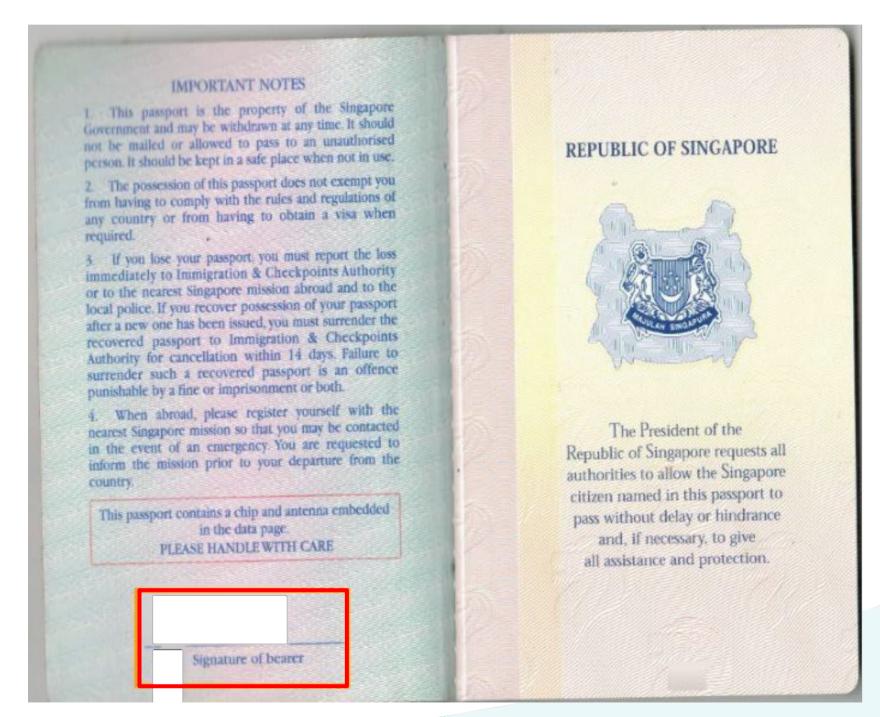
Things to take note:

- The document must not be expired.
- The **full name** of the document **should match** the full name on your registration.
- For passport: please ensure that the passport has the bearer's signature.
- For driver's license or identity card (if applicable), both sides of the card should be uploaded.

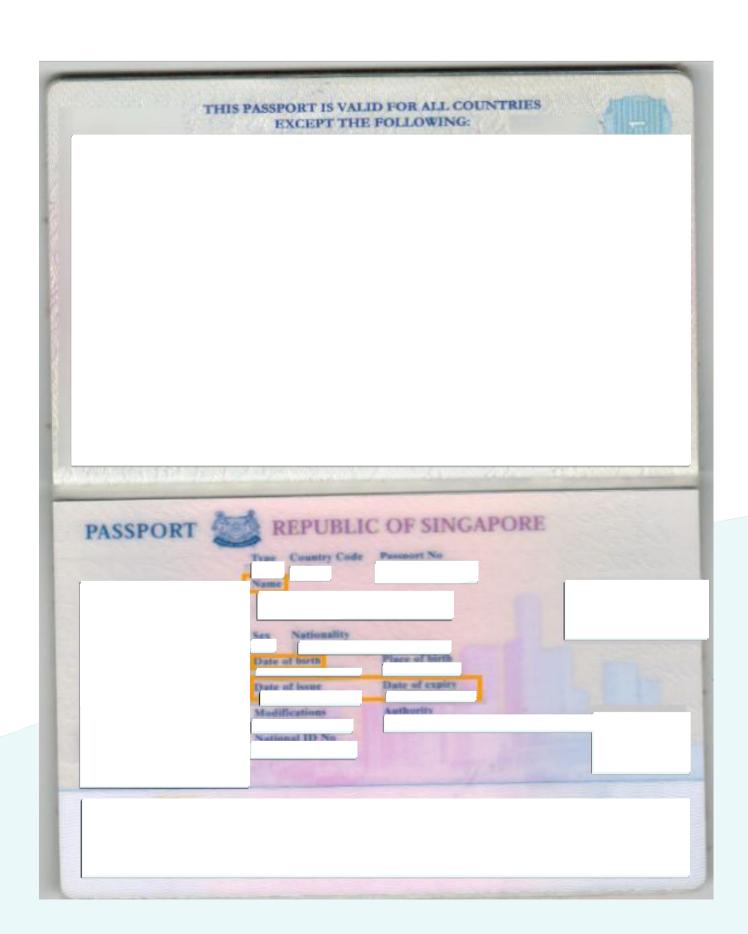
Best practices:

- Scan the original document in color or take a picture using your mobile device. Black and white copies are not accepted.
- The document image must be high quality, colored and unobstructed.

Singapore:



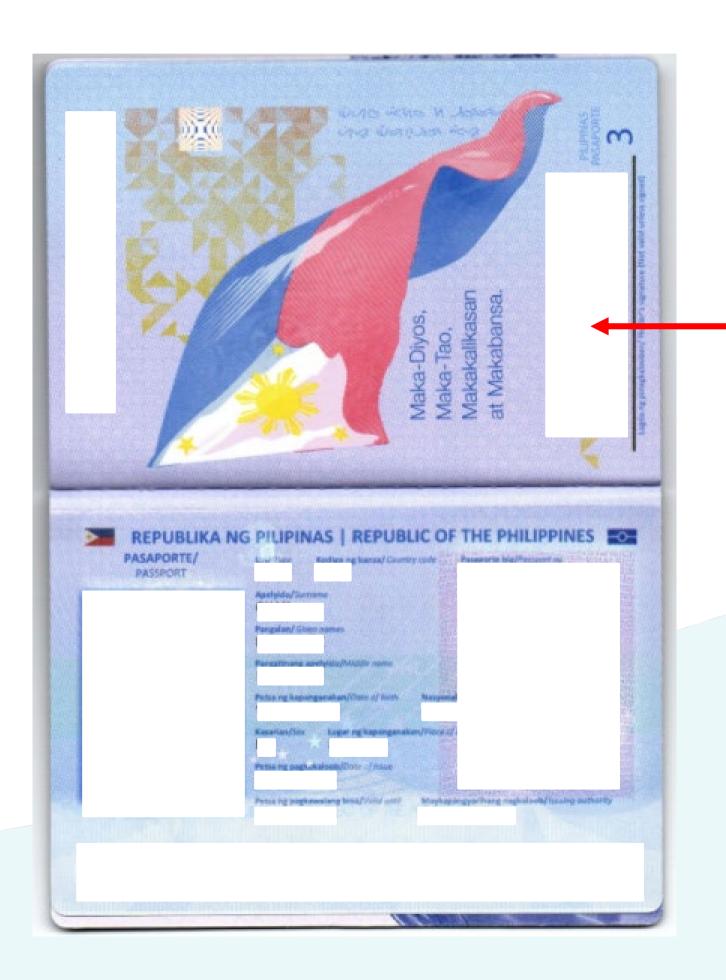
*Page with signature should be included



Malaysia:



Philippines:



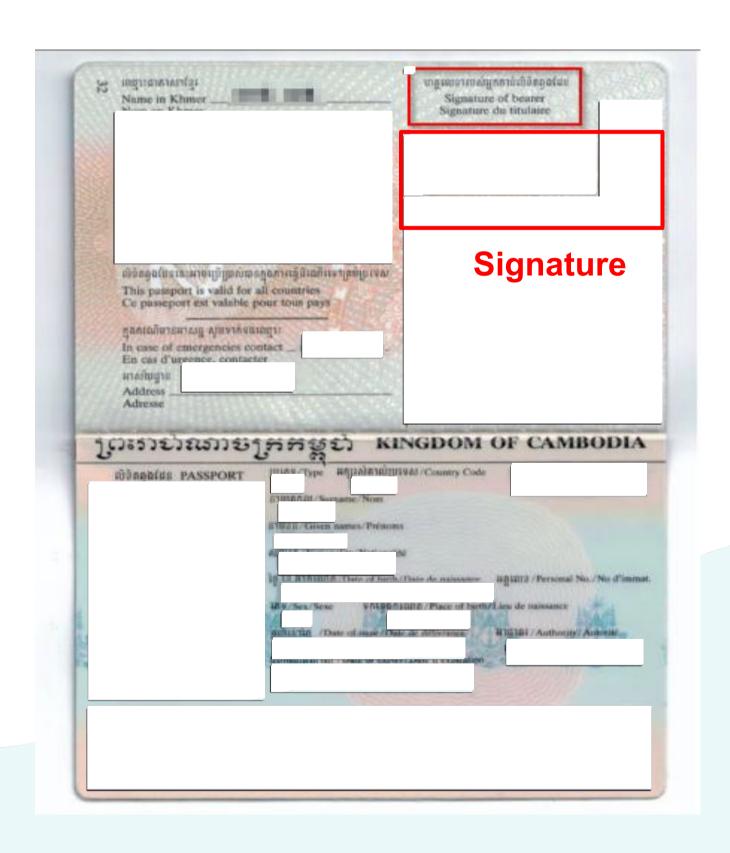
*For new PH
passport holders,
please make sure
to sign this section

Indonesia:

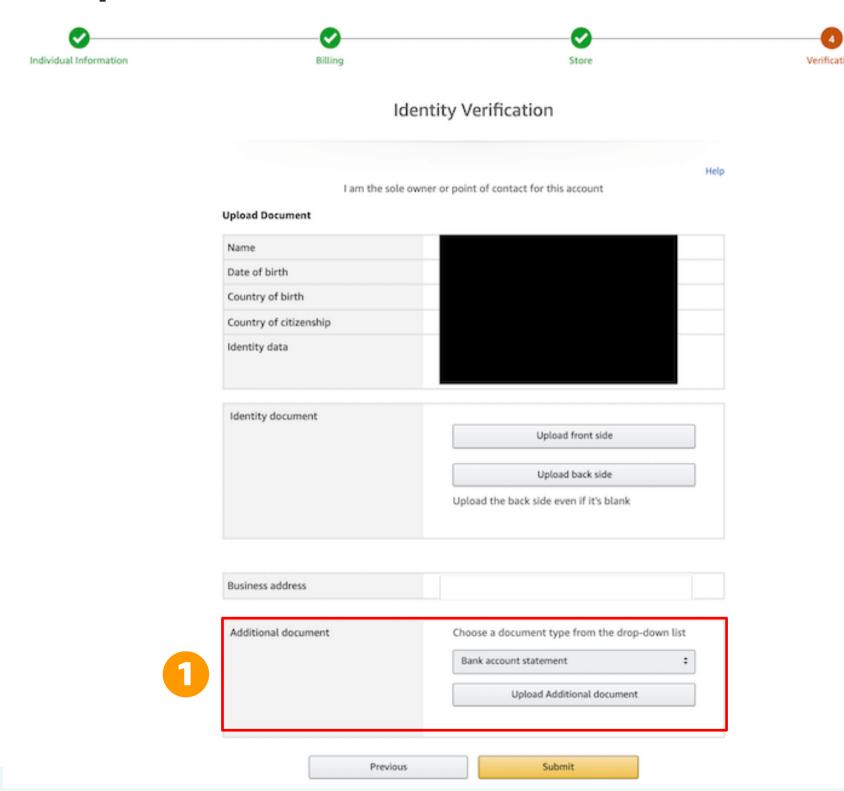




Cambodia:



Step 6:



Instructions

Upload additional document (Bank account / Credit card / Payoneer statement)

Things to take note:

- The name of the company or point of contact mentioned on the statement should either match the business name or point of contact name provided during registration.
- Hide the account number and monetary amounts, but the rest of the document must be visible.
- Document must be issued within the past 180 days.
- Your document must be in one of the following languages:
 Chinese, English, French, German, Italian, Japanese,
 Portuguese, or Spanish. If it is not in one of these languages,
 provide a notarized translation of your document.
- Accepted formats are *.png, *.tiff, *.tif, *.jpg, *.jpeg, and *.pdf
- E-statements are accepted, but have to be unaltered (eg: not cropped)

SIV Documents Do's and Don'ts

- Scan the original document in **color** or take a picture using your mobile device.

 Black and white copies are not accepted.
- The document image must be high quality, colored and unobstructed
- Passport has bearer's signature
- Documents **are in supported languages**: Chinese, English, French, German, Italian, Japanese, Portuguese, Turkish or Spanish
- Name of company or point of contact mentioned on the statement should either match the business name or point of contact name provided during registration
- Document (bank/credit card statement) must be issued within the past 180 days
- Document must not be expired

SIV Status

Status 1: SIV Appeal Rejection



Provided information needs correction

We are unable to verify your document. Please submit a new copy of your document and ensure that it meets our guidelines.

This means that all the documents you have submitted does not fit in ALL requirements

You will need to:

 Check your submitted documents and resubmit the accurate documents that meet ALL requirements on your registration page

Status 2: SIV Failed



Unable to verify account information

We are unable to verify the documents you provided. As a result, you may not sell on Amazon. We cannot give you more information about this matter, and we may not reply to further emails about this decision.

This means that you have failed SIV as a result of too many resubmission attempts with documents that do not fit in ALL requirements.

You will need to:

Restart account registration with a different email address



NOTE

Before you resubmit the documents, please double check that your documents fit ALL requirements in the SIV guide.

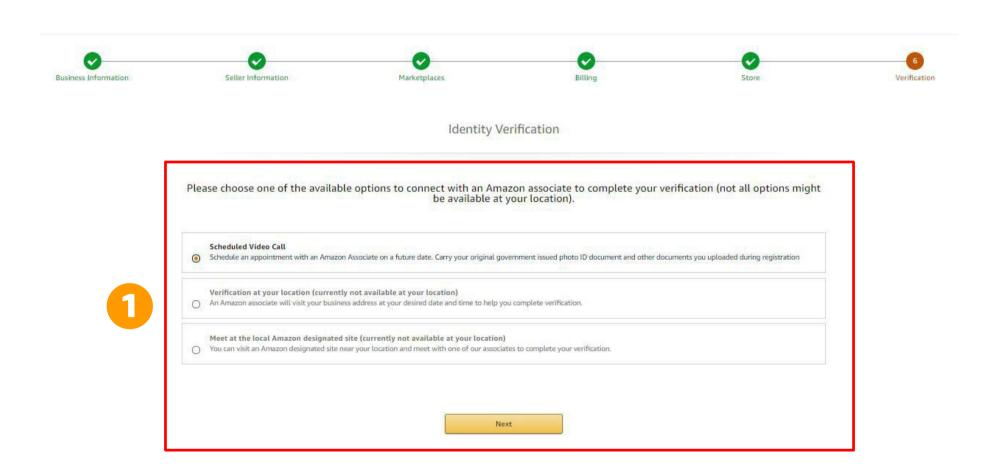
Too many resubmissions with the same invalid documents will result in the failure of SIV. When that happens, you will not be allowed to resubmit your documents and have to restart your registration process with a new email address

Amazon In-Person Verification (IPV) Guide





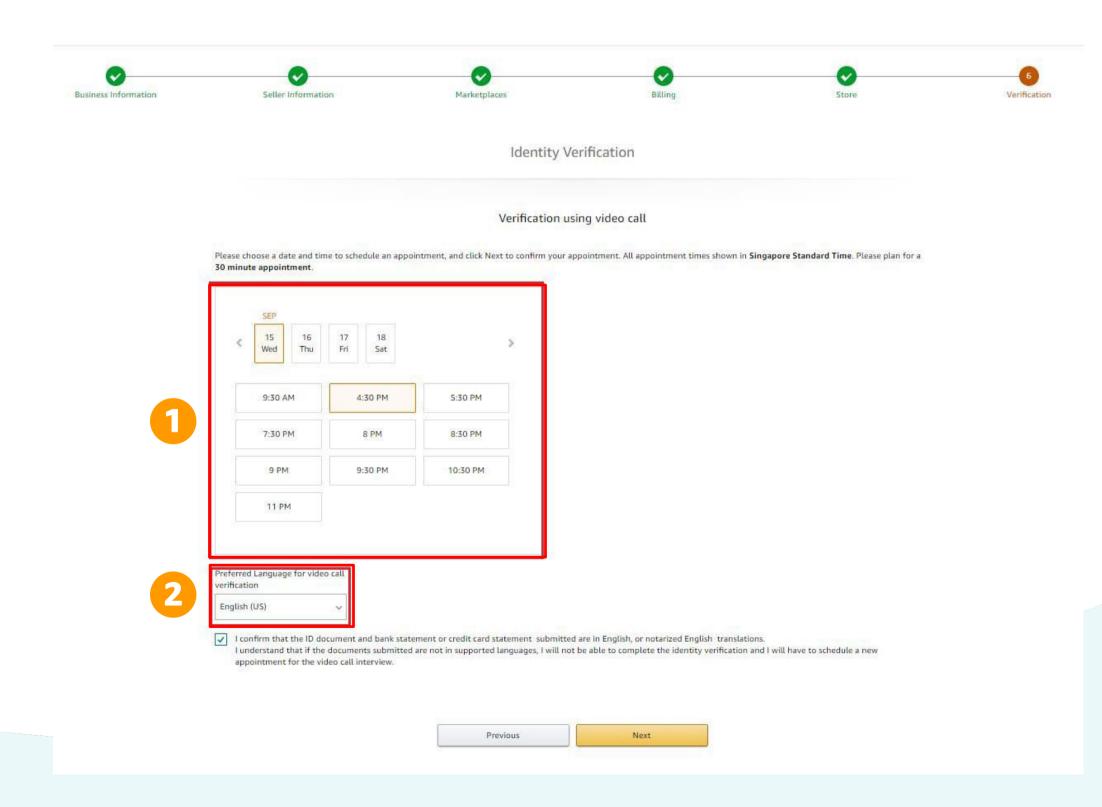
Step 1:



Instructions

Once your documents are successfully uploaded, you will be prompted to schedule a video call to complete your verification.

Step 2:

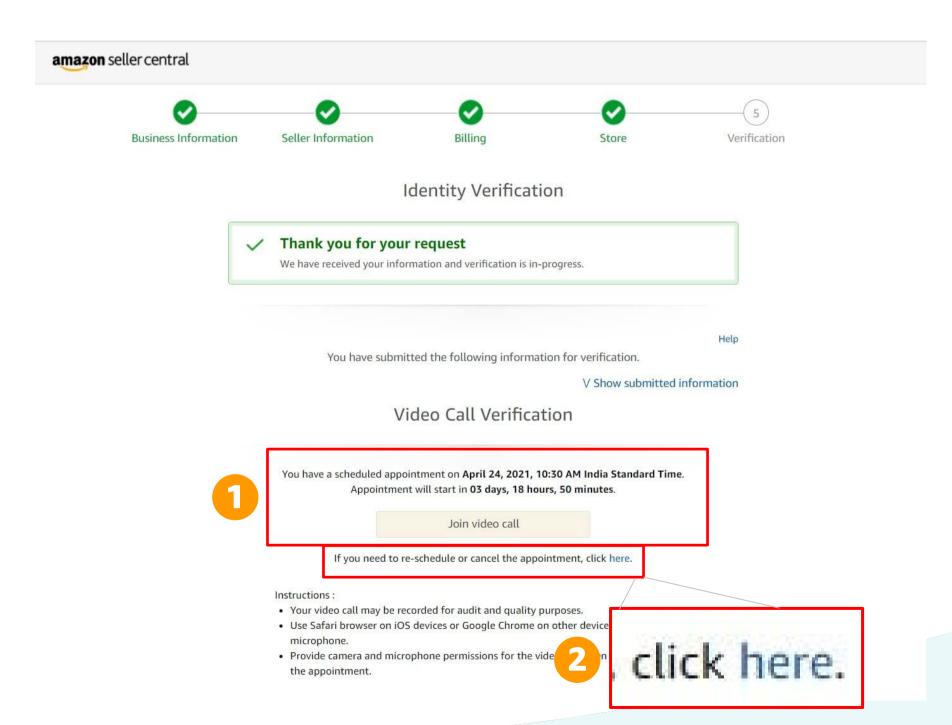


Instructions

Select a date and time to schedule an appointment.

Select your preferred language for the video call. Make sure it is a language you are comfortable with.

Step 3:



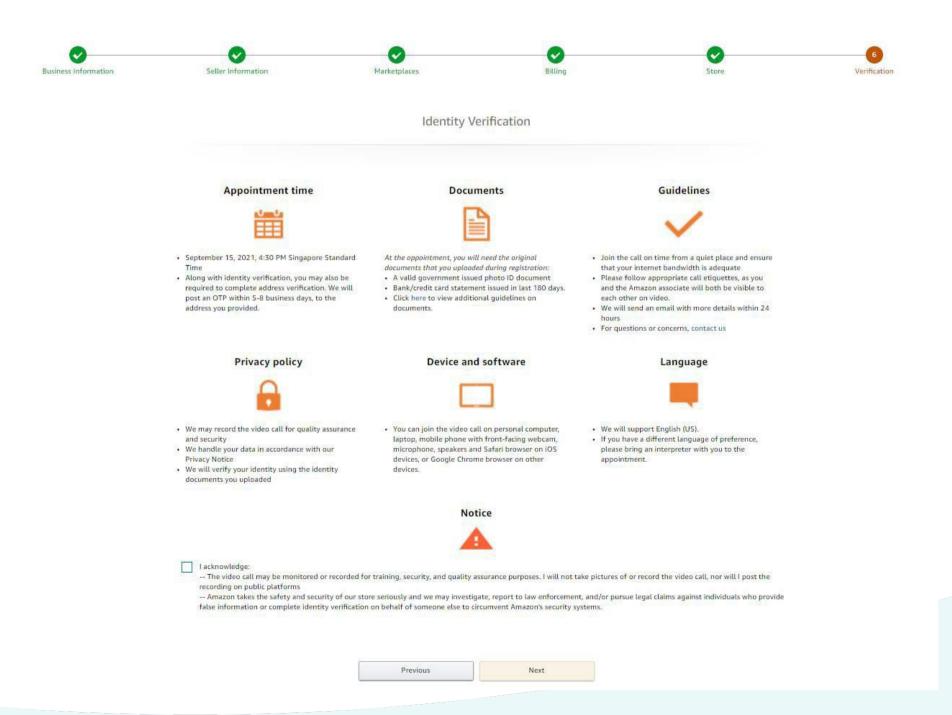
Instructions

Ensure that you are **on time** for the appointment. Log into your registration page **5** minutes before the scheduled time.

Avoid missing your scheduled appointment.

If you are unable to make it at the scheduled timing, please reschedule it.

What to prepare for In-Person-Verification

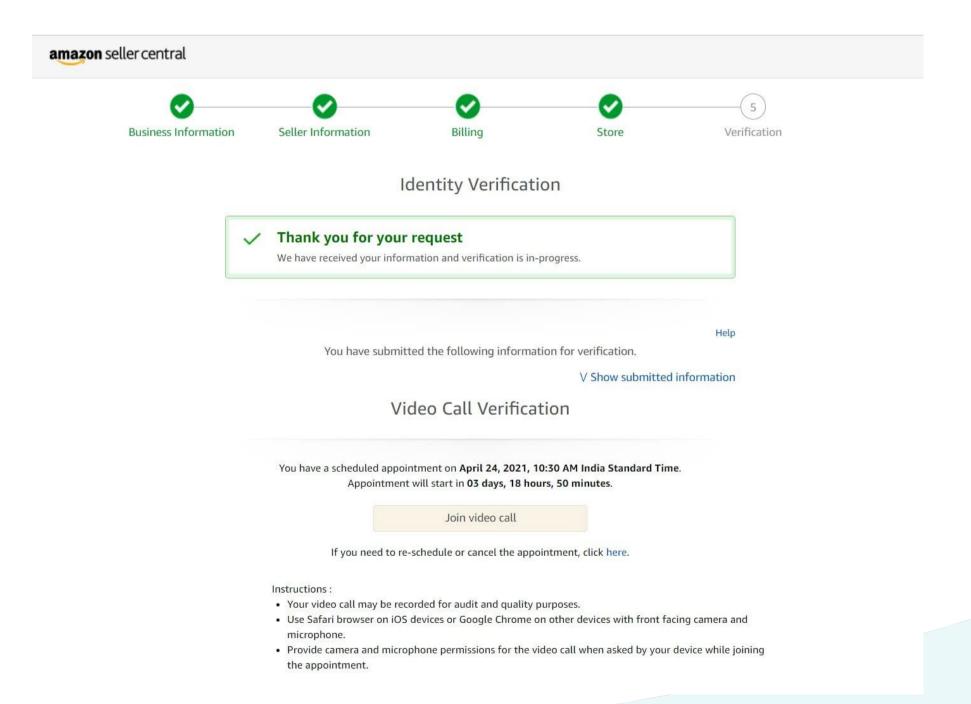


Instructions

Ensure that you have the physical / original documents that you have uploaded during registration with you (i.e. passport / driver's license / identity card / bank statement etc)

If you have submitted e-statements, you do not need to print out a physical copy. Just an e-copy will do. You can show it via an alternative screen (eg: your phone)

What to prepare for In-Person-Verification



Instructions

- Join the call **on time** from a **quiet place** and ensure that your internet bandwidth is adequate.
- You can join the video call either on your computer or phone. It should have a **front-facing camera and microphone**.
- You are advised to join the video call using Safari or Google Chrome browser for the best experience
- If you require translation during the call, you may have an interpreter with you

What happens after the call

- Amazon will review your case internally and may reach out to you for further clarification within 2
 business days (if needed)
- If you missed your original appointment and did not attend, you will receive a prompt when you open Seller Central. Please reschedule and be sure to be on time for the new appointment

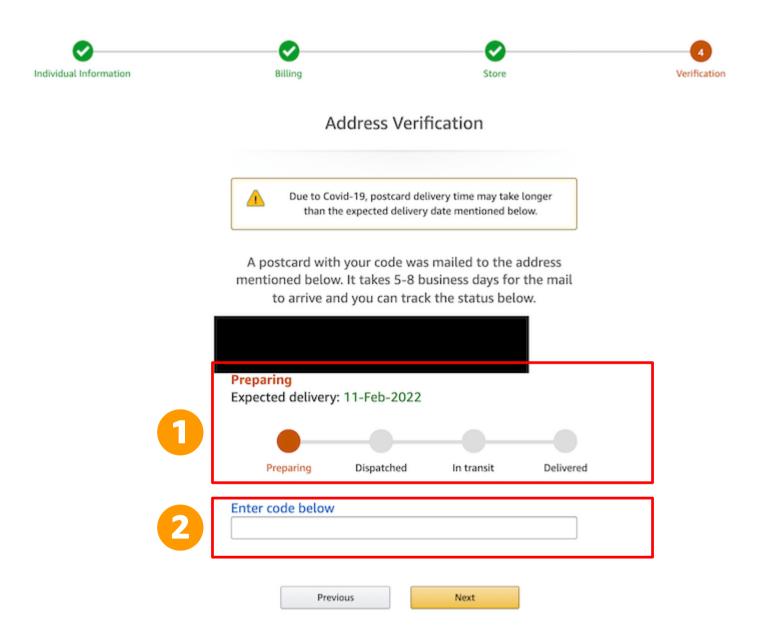
Amazon
Postcard
Address
Verification
(OTP)





Address Verification Process

What to expect for OTP procedure

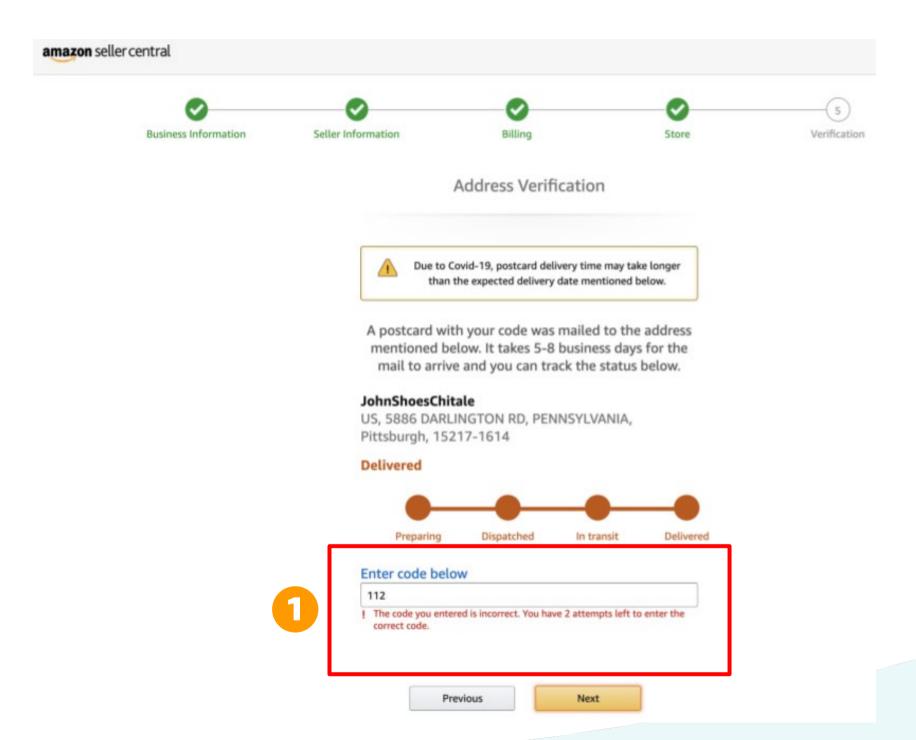


Instructions

- You can track the status and the expected date of delivery of your postcard here
- Once you have received the postcard, key in the code into the field

Address Verification Process

What to take note of for OTP procedure



Instructions

- Please **do not key in false OTPs**. You will only have 3 tries to key in the correct OTP.
 - Once you've exhausted your 3 tries, you will not be able to proceed with registration. You will need to register with a new email address in order to sell on Amazon

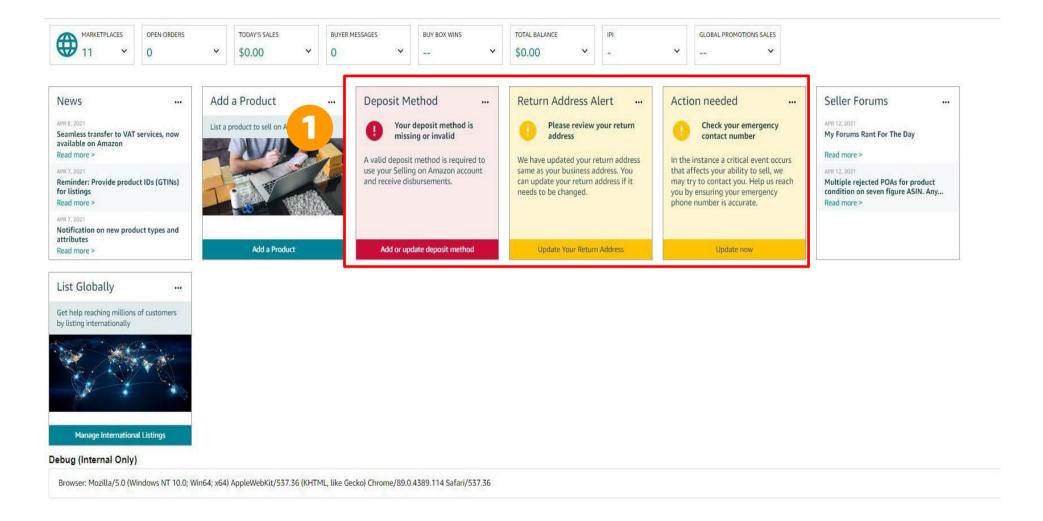
Amazon Post Seller Identity Verification





Post Seller Identity Verification

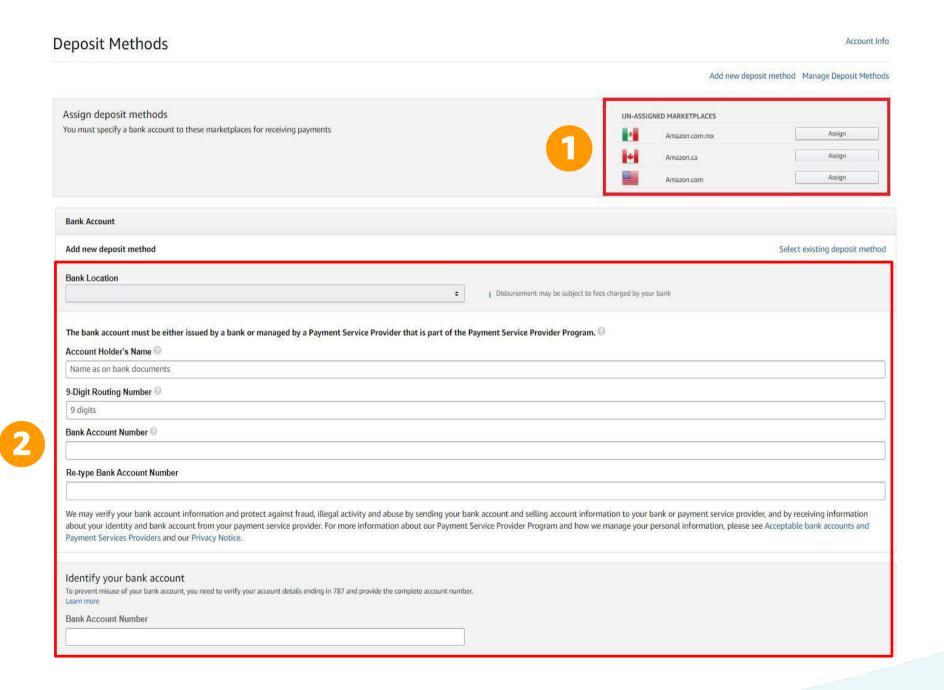
Update and complete your registration



Instructions

- Upon passing SIV, you will be able to access Seller Central. You will see notifications on the home page prompting you to take action.
- It is important to complete all the actions prompted before you begin listing your products on Amazon

Update Deposit Method

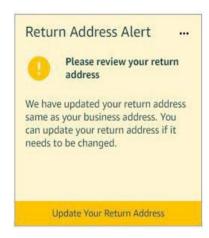


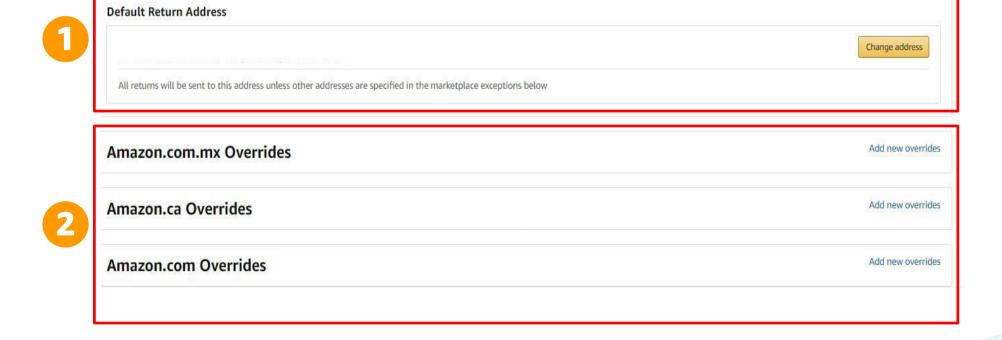
Instructions

Assign the deposit method to the marketplace you would like to sell on

Fill in the details of the bank account which you would like to receive your disbursement

Update Return Address



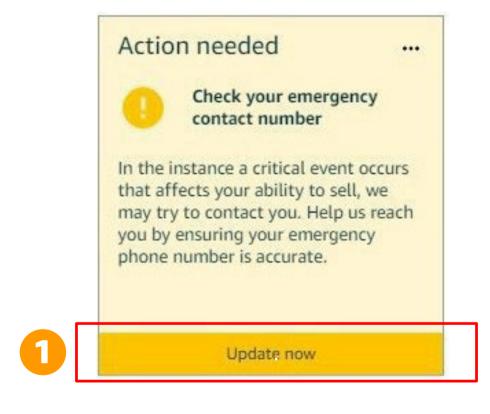


Instructions

Edit your return address if it is different than your business address

You may have different return address for each of your marketplace

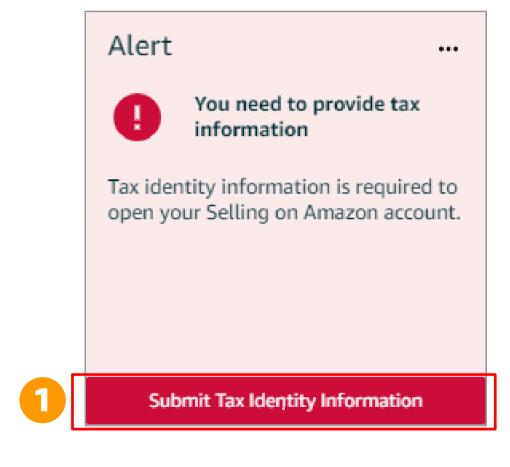
Update Emergency Contact



Instructions

Check your emergency contact and update if it's different from the contact entered during registration

Update Tax Information



Instructions

- Update your tax identity information by answering all questions in the Tax Interview. Remember to provide your e-signature for faster processing.
- If you did not complete this step, customers will not be able to see any of the products you list

Amazon Seller Performance Review (SPR)





Prepare the necessary documents for SPR

- 1. Utility Bill, color scanned copy of one of the following:
- Piped or natural gas, electricity, piped water, telephone (telco) or internet service bill with name and address visible
- 2. Business License (if applicable)

Common triggers for Seller Performance Review

You may need to go through SPR if you:



Reactivate a dormant Amazon selling account



Upgrade your selling plan (i.e. Individual to Professional selling plan)



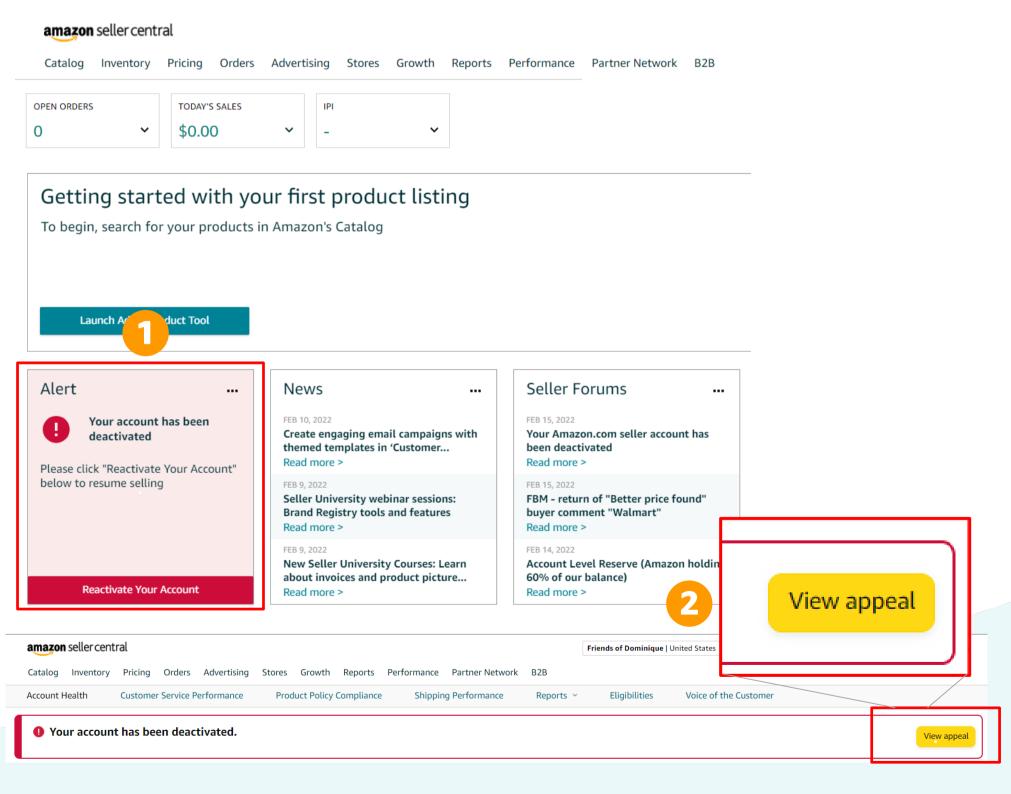
Change the address you had registered with Amazon initially



Change your bank account details

*Above reasons are <u>not</u> exhaustible

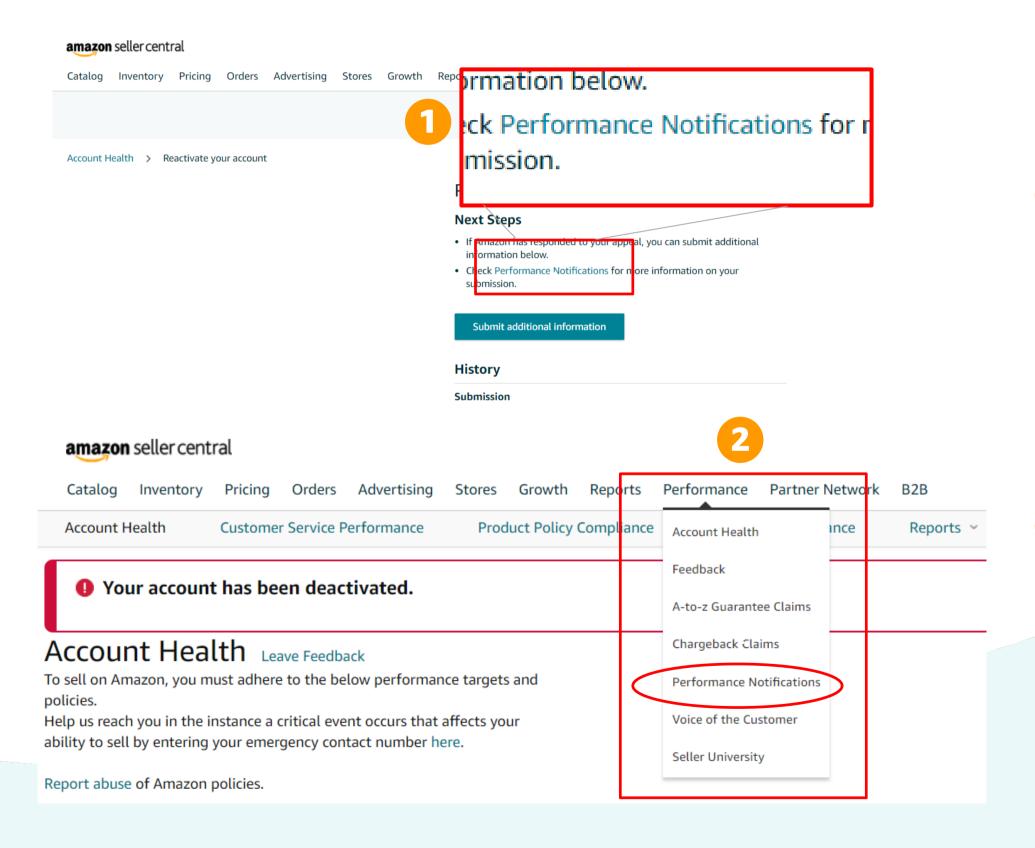
Receiving SPR notification



Instructions

- You will see a notification alert that says your account has been deactivated in your Seller Central home page.
- Upon clicking into the alert, you will be redirected to your "Account Health" page. Click into the "View appeal" button to submit the documents required (see next page)

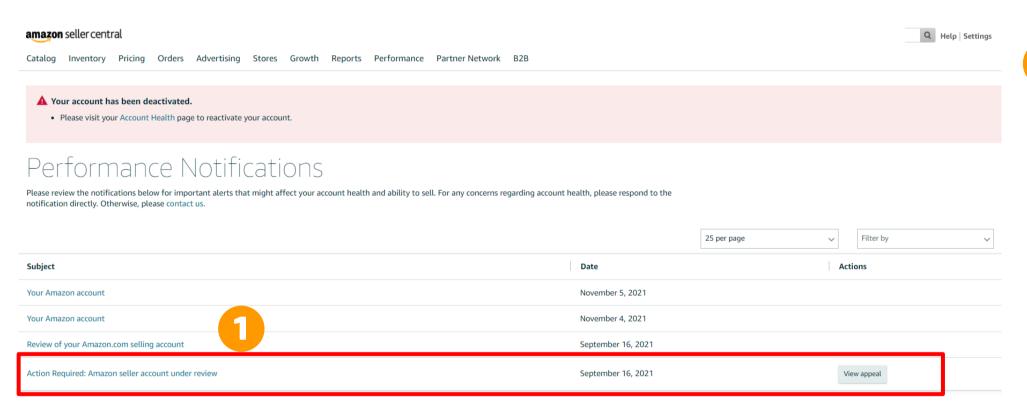
Submitting SPR documents



Instructions

- Once you click into the "View appeal" button, you will be redirected to the submission page. Click into the "Performance Notifications" link (in blue) for more information on the documents you are required to submit.
- Alternatively, you can access the "Performance" tab, then click into "Performance Notifications" in the drop down selection.

Submitting SPR documents



Instructions

Click into the notification with the "View Appeal" button in the "Actions" column.

Submitting SPR documents

Action Required: Amazon seller account under review

Hello

You are receiving this email because you recently applied to sell on Amazon or you recently changed information on your seller account.

If you recently applied to sell on Amazon: At this moment, we are not able to verify your account, so your account cannot be activated. We need additional documentation to verify your identity. Please follow the steps under "How do I proceed with my application or reactivate my account?"

If you currently sell on Amazon: For your security, we have suspended your Amazon seller account. We need to verify a change to your payment methods. If you did not make this change, contact Seller Support. During our review, you will not be able to sell on Amazon. Please ship any open orders. If you have any funds in your account, they will be available after any amounts paid for A-to-Z claims or chargebacks on your orders have been deducted. This usually takes about 90 days, but funds may be held longer.

How do I proceed with my application or reactivate my account?

- 1. Confirm you have a valid credit card on file.
- 2. Provide the following documents:
 - A bill that is dated within the last 90 days for piped or natural gas, electricity, piped water, or internet service with name and address visible.
 - 2. Business license, if applicable.
- Make sure the files are in .pdf, .png, or .gif format. These documents must be authentic and unaltered, and the name and address on the document must match the name and address you provided during registration.
- 4. Submit your documents by following this link.

We're here to help

If you currently sell on Amazon, you can see your balance and settlement information in the Payments section of Seller Central. If you have questions

Instructions

Read the performance notification carefully for all the documents Amazon requires you to submit and follow the instructions closely

Utility bill submission specifications

- Name and address must match exactly with the name and address provided during account registration.
 - Please provide a utility bill associated to the address provided in Seller Central, even if the bill is not under your name. You would have to prove you are operating from that address and / or the relationship with the person stated on the bill.
- Water, electricity, gas, telephone (telco) or internet bill issued by the utility company.
- If your documents are issued in languages other than English, Chinese, French, German, Italian, Japanese, Portuguese or Spanish, please translate and <u>notarize</u> before submitting it
- Must be issued within the past 90 days
- Submit all pages of the utility bill, and it should have your name and address clearly visible
- Colored and scanned, high quality and unobstructed images of all elements in the utility bill

Documents to verify relationships

If your utility bill is under your...



Submit:

- Landlord's passport details
- Landlord-tenant agreement



Submit:

- Parents' passport details
- Birth certificate



Spouse's name

Submit:

- Spouse's passport details
- Marriage certificate



Submit:

- Business License

Things to avoid for successful review

- Repeatedly submitting documents before Amazon has sufficient time to review your appeal
 - Please give 5 business days for Amazon to review your appeal
- X Submitting documents that are incomplete, illegible, tampered with, marked, or taken as a screenshot
- X Submitting an outdated, expired or invalid file type
- Repeatedly submitting inaccurate documents (eg: submitting passport when utility bill is needed)



NOTE

After you submit your appeal, you will normally receive a response to the first email within two business days. You should only resubmit the documents if you did not receive a response for more than 5 business days

Common mistakes made by sellers

- X Sending in apartment bill or TV bill
- Only electricity, water, gas, telephone (telco) and internet bill are accepted
- Utility bill was issued more than 90 days ago
- Utility bill must be issued within the past 90 days
- Only submit the first page instead of all pages of the utility bill
- Utility bill must include all pages
- X Name and address on utility bill does not match word-for-word with the ones on Seller Central
- Name and address on utility bill should match exactly with the details on Seller Central

Video verification after account suspension

Identity verification for your Amazon seller account

amazon

Please do not reply to this email. Replies are routed to an account that is used only for sending emails and is not monitored.

Hello

on to reactivate your

We received your submission but do not have enough information to reactivate your account at this time.

How do I reactivate my account?

To reactivate your account, schedule an appointment to complete your identity verification via video call within the next 7 days. This verification is required as an enhanced security measure.

During the video call, you will be required to show our associate the original copies of the identity document and business license or either the bank statement or credit card statement that you provided when you registered your account. We do not accept any new documents.

What happens if I do not schedule an appointment?

If you do not schedule an appointment within the next 7 days or fail to show ou associate the original documents during the video call, your account may rema deactivated.

How to schedule an appointment for the video call

How do I reactivate my account?

enhanced security measure.

To schedule an appointment for your identity verification, follow these steps:

 Click the following link and sign in to your Seller Central account when prompted. https://sellercentral.amazon.com/mario/inpvMeeting/appointment/global? mons_sel_locale=en_US

To reactivate your account, schedule an appointment to complete your identity verification via video call within the next 7 days. This verification is required as an

How to schedule an appointment for the video call

- To schedule an appointment for your identity verification, follow these steps:

 1. Click the following link and sign in to your Seller Central account when prompted https://sellercentral.amazon.com/mario/inpvMeeting/appointment/global?

 mons_sel_locale=en_US
- 2. If you signed in on a new device or have removed your cookies, you will be redirected to the "Select a Merchant and Marketplace" page. On this page, select "United States" from the "Select an Account" drop-down menu. Make sure to select this option regardless of the marketplace.
- 3. Click "Select Account."
- 4. On the "Identity Verification" page, follow the instructions on screen to schedule a video call and select a date and time slot for your appointment among the available options
- Review the appointment time and the other resources to prepare for the video call.
- 6. Click "Next" to confirm the appointment.

We will send you a confirmation email within 24 hours after you schedule your appointment. The email will include instructions on how to join the video call.

We're here to help

If you have any questions, contact Selling Partner Support: https://sellercentral.amazon.com/cu/contact-us

The Seller Identity Verification team

Sincerely,

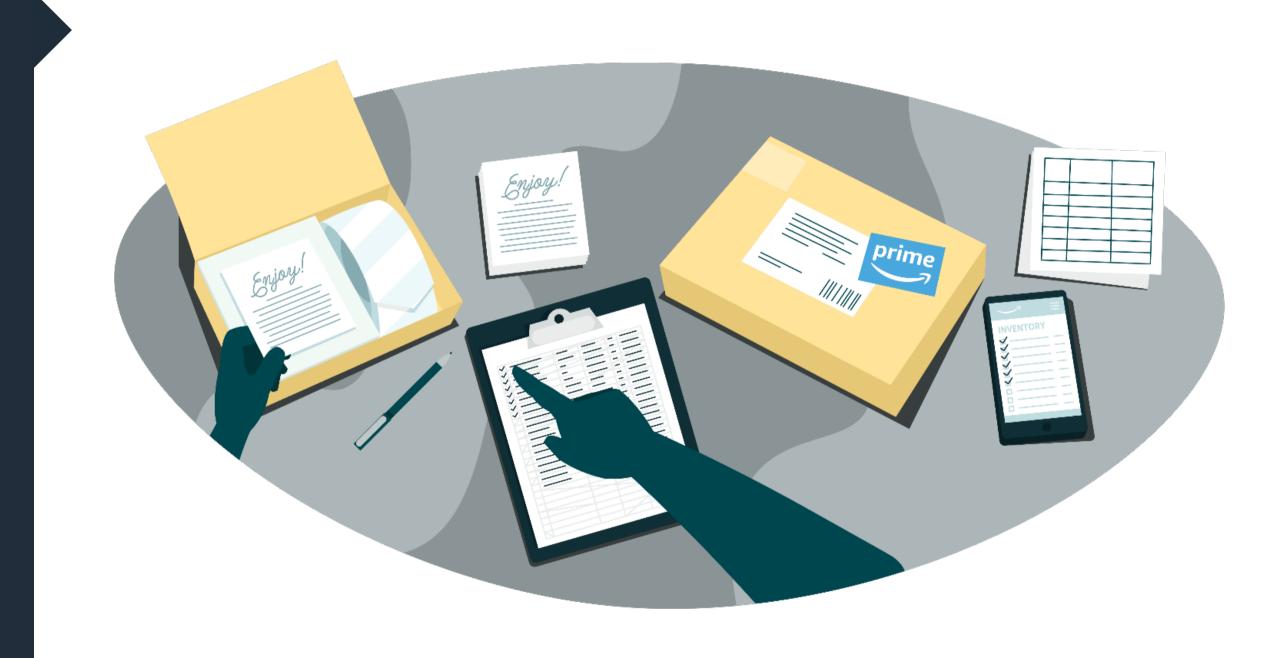
Seller Performance Team

Instructions

- You may be asked to go through video verification as part of the SPR process. You will see a performance notification as shown.
- Click into the link to schedule a video interview within 7 days of receiving it
 - Pailure to do so will render you ineligible to sell on Amazon

Internal Escalations





Escalations

If you still encounter issues with SIV and SPR after following <u>all steps in this</u> <u>guide</u>, please reach out to us via <u>this form</u>.

Before you submit the form, ensure that:

- ✓ Documents must meet <u>ALL requirements</u> highlighted
- You must have submitted two valid appeals via Seller Central

Appeals that do not fulfil all the above criteria will be deprioritized.





- 1. What if my driver's license does not have an expiry date? Please enter a dummy date 3 months from the date of application.
- 2. I do not have a credit card, can I still register an Amazon selling account? Unfortunately, you will need to have a credit card to sell on Amazon.
- 3. I do not wish to pay for the Professional selling subscription fee. What can I do?
 You will need to downgrade your account to an Individual Subscription plan. (You will only be able to do so after successful registration)
- 4. In which countries is the Amazon Global Selling program currently available? Currently, it is available in US, Canada, Mexico, UK, Germany, France, Italy, Spain, the Netherlands, Sweden, Poland, Japan, Australia, India, UAE, Saudi Arabia and Singapore.
- 5. Do I need to create multiple Amazon accounts if I want to sell if different marketplaces?

 No, you do not. Global registration allows you to create Amazon selling accounts in multiple Amazon stores worldwide through one registration application. Refer to this article for more details.
- 6. Do I need to make sure that the address on my bank account statement is the same as the address I registered with Amazon? The address on statement and on your registered selling account **does not** have to match, however, we do check if the country for both documents match.

- 7. Can I change my display name (store name) after registration? Yes, you can. Go to "Settings" -> "Account Info" in Seller Central and provide a new seller display name.
- 8. Can I provide another credit card after opening an account?
 You can provide a new credit card at any time through your Seller Account Information page.
- 9. During SIV process, I submitted real and valid documents but it never passed. What should I do? First, confirm through Performance Notifications that the documents you submitted are required. Also, please take note of any emails from Amazon sent to you. An explanation as to the reason for the rejection will be sent to your registered email address.
- 10. What should I do if I encounter a system error and cannot submit materials or move to the next step?

 You can click on the "Get Support" button at the bottom of the registration page. You should include a detailed description of the problem you are experiencing and confirm your email address and phone number so that Amazon can contact you.
- 11. Can I take a break and complete the registration later?

 Yes, you can. Simply log in with the email address and password you entered when you created your account to continue.
- 12. I accidentally signed up for an account and don't need my account anymore. How do I close my account? Contact Seller Partner Support to close your account. Go to "Help" -> left panel "Contact Seller Partner Support"

- 13. If my business license address is different from my actual office address, which one should I fill in? Fill in an address for which you can provide utility bills for water, electricity, coal/natural gas, or Internet service. Make sure that the address you provided allows you to receive an OTP from Amazon.
- 14. I have successfully appealed. Will I be reviewed again during when selling my products?

 During the course of your business operations, your account may be subject to review based on your performance.
- 15. When filing an appeal, are the materials I need to prepare the same for each marketplace?

 Amazon Europe has a different page for filing your utility bills for appeal, but the process is simple and you do not need to prepare additional documents. For other marketplaces, follow the instructions on "Performance Notifications" and "Account Health" page in Seller Central when preparing materials.
- 16. How long does the video verification interview last? Video verification usually lasts about 30 minutes
- 17. What if I don't have time at the available video verification time slots?

 If there is no suitable time option available at the time of booking, log in to the registration interface after 2-3 days to check. Amazon regularly adjusts appointment scheduling times.